In this tutorial, we'll search for exit-type deals and the investors involved. This includes identifying PE or VC-backed companies that have been acquired or gone through an IPO.
Hover over the **Search Icon** to open the Advanced search menu.
How to Search for Exits like IPOs and Acquisitions

Click **Companies & Deals**
Click Exit / Liquidity

How to Search for Exits like IPOs and Acquisitions

PitchBook Data

Apr 27, 2018
Within this tab, we can set filters on what types of exit deals we want to see. At the top-left, you can enter an Investor to see all of the exits they've made. In this search, we'll be focusing on exits from multiple investors.
How to Search for Exits like IPOs and Acquisitions

PitchBook Data

Click IPO

Companies & Deals Search

Search by: Search criteria below...

Exit Info
- Seller/Issuer Names
- Exit Type: IPO

Exit Amount
- Min
- Max
- Include exits without an amount
- Exclude exits without an amount

Exit Date
- Exit Dates
- Custom Dates
- Trailing Ranges
- From
- To

Exit Status
- Completed
- Announced in Progress
- In Bidding Process
- Upcoming
- Paused
- Failed/Canceled

Additional Options
- Acquirer Names
- Company Post-Valuation
- Other Filters
  - Only search the most recent transaction
  - PE-backed exit
  - VC-backed exit

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Click **Merger/Acquisition**
These fields allow us to choose whether we want the company to have been primarily backed by a Private Equity entity or a Venture Capital entity. Click VC-backed exit.
Click **Completed**
This field allows us to set parameters on when the exits had occurred. Click **Exit Date - From**
How to Search for Exits like IPOs and Acquisitions

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Type 2013

Companies & Deals Search

Search by: Exit Types: IPO × Strategic M&A × M&A > Merger/Acquisition × Include VC-Backed Exit × Exit Status: Completed ×

Key Fields
Deal Criteria
Deal Types
Company Signals
Debt Types
Exit / Liquidity (3)
Industry
Location
Investors
Service Providers
Company Status
Financial Data
Other Criteria
Public Competitors
Exits
Request a field

Exit Info
Seller/Exiting Names
Exit Amount
Min
Max
Include exits without an amount
Exclude exits without an amount

Exit Date
Custom Dates
Trading Ranges
From: [ ]
To: [ ]
MM-DD-YYYY

Exit Status
Completed
Announced/In Progress
In Bidding Process
Upcoming
Paved/Passed
Failed/Cancelled

Exit Types
Public Investments
IPO
Secondary Offering
M&A
Acquisitions
Buyout
Secondary Buyout
Investor Buyout by Mfg.
Strategic M&A
Merger/Acquisition
Merger of Equals
Reverse Slerger
Other
Liquidity
Dividend Recapitalization
Share Repurchase
Dividend
Distress
Bankruptcy
Bankruptcy: Reorganization

Additional Options
Acquirer Names
Current Acquirer
Former Acquirer

Company Post
Valuation
Min
Max

Other Filters
Only search the most recent transaction
PE-backed exit
VC-backed exit

Search
Next, let's select criteria for the companies that were exited. Click **Industry**
How to Search for Exits like IPOs and Acquisitions

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Click Information Technology
How to Search for Exits like IPOs and Acquisitions
PitchBook Data

Click Location

Companies & Deals Search

Search by: Exit Types:
- IPO
- Strategic M&A + Mergers & Acquisitions
- Include VC-Backed Exit
- Exit Status: Completed
- Exit Date: From: 01-Jan-2013

Industry:
- Information Technology

Keywords

Search by keywords to identify the appropriate industry for your search.

Found 998,523 matches

Industry:
- Search Primary Industry Only
- 1. Business Products and Services (B2B)
- 2. Consumer Products and Services (B2C)
- 3. Energy
- 4. Financial Services
- 5. Healthcare
- 6. Information Technology
- 7. Materials and Resources

Verticals

1. 3D Printing
2. AdTech
3. AgTech
4. Artificial Intelligence & Machine Learning
5. AudioTech
6. Autonomous cars
7. Big Data
8. Cannabis
9. CleanTech
10. Cryptocurrency/Blockchain
11. Cybersecurity
12. E-Commerce

Apr 27, 2018
Click United States
Click Europe
How to Search for Exits like IPOs and Acquisitions
PitchBook Data

Click Search HQ Only
Let's recap our search criteria. We're looking for Information Technology companies from the United States or Europe that have gone through an IPO or Acquisition since 2013. These companies were primarily backed by VC firms at the time of exit.
How to Search for Exits like IPOs and Acquisitions

PitchBook Data

Click Search
Our search pulled in about 3,900 companies that matched the criteria. From the Companies tab, we can see more information about each company such as their location and industry. Instead, let's focus on deal information and the investors that exited.

<table>
<thead>
<tr>
<th>#</th>
<th>Company Name</th>
<th>HQ Location</th>
<th>Description</th>
<th>Primary Industry Sector</th>
<th>Primary Industry Group</th>
<th>Ownership Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>WhatsApp</td>
<td>Mountain View, CA</td>
<td>Provider of a cross-platform mobile messaging application.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
</tr>
<tr>
<td>2</td>
<td>Socket</td>
<td>San Jose, CA</td>
<td>Developer of mobile games. The company's mobile games are available worldwide.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
</tr>
<tr>
<td>3</td>
<td>NetSuite</td>
<td>Redwood City, CA</td>
<td>Developer of cloud business software suite designed for small and medium businesses.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
</tr>
<tr>
<td>4</td>
<td>Concur Technologies</td>
<td>Bellevue, WA</td>
<td>Developer of software for managing business expenses.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
</tr>
<tr>
<td>5</td>
<td>HomeAway</td>
<td>Austin, TX</td>
<td>Provider of home vacation rental services in the online marketplace.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
</tr>
<tr>
<td>6</td>
<td>Ancestry</td>
<td>Santa Clara, CA</td>
<td>Provider of network access services designed to reduce latency.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
</tr>
<tr>
<td>7</td>
<td>Box</td>
<td>Redwood City, CA</td>
<td>Provider of enterprise cloud computing platform.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
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<tr>
<td>8</td>
<td>Okta</td>
<td>Mountain View, CA</td>
<td>Provider of access management software.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
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<tr>
<td>9</td>
<td>Qupid VR</td>
<td>Mountain View, CA</td>
<td>Provider of Seamless SaaS communication.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
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<tr>
<td>10</td>
<td>RingCentral (RingCentral Communications)</td>
<td>Mountain View, CA</td>
<td>Provider of enterprise telephony and contact center solutions.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
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<tr>
<td>11</td>
<td>Man徒</td>
<td>Redwood City, CA</td>
<td>Provider of mobile and web-based applications.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
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<tr>
<td>12</td>
<td>Snap (Snapchat)</td>
<td>Los Angeles, CA</td>
<td>Provider of a mobile application used to share photos and videos.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
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<tr>
<td>13</td>
<td>Event</td>
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<td>Software</td>
<td>Acquired/Merged</td>
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<tr>
<td>14</td>
<td>Pramlin</td>
<td>San Bruno, CA</td>
<td>Provider of mobile device security and enterprise mobility.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
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<tr>
<td>15</td>
<td>Omnitapps</td>
<td>Mountain View, CA</td>
<td>Provider of mobile phone management and computing solutions.</td>
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<td>Software</td>
<td>Acquired/Merged</td>
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<tr>
<td>16</td>
<td>Apptim</td>
<td>Mountain View, CA</td>
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<td>Software</td>
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<td>Software</td>
<td>Acquired/Merged</td>
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<td>18</td>
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<td>Provider of mobile device security and enterprise mobility.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
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<td>19</td>
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<td>Provider of mobile device security and enterprise mobility.</td>
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<td>Software</td>
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<td>Software</td>
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<td>Software</td>
<td>Acquired/Merged</td>
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<td>Software</td>
<td>Acquired/Merged</td>
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<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
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<td>Software</td>
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<td>Software</td>
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<td>Software</td>
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<tr>
<td>27</td>
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<td>Mountain View, CA</td>
<td>Provider of mobile device security and enterprise mobility.</td>
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<td>Software</td>
<td>Acquired/Merged</td>
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<td>Provider of mobile device security and enterprise mobility.</td>
<td>Information Technology</td>
<td>Software</td>
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<td>Software</td>
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<td>Provider of mobile device security and enterprise mobility.</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged</td>
</tr>
</tbody>
</table>
How to Search for Exits like IPOs and Acquisitions
PitchBook Data

Click Deals

Companies & Deals 3,908 Deals

0 Selected
Select All  Select Top 25
Select Page Show Selected Only
Invert Selected Deselect All

Layout
Company General Info  Save As

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<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Galveston Capital)</td>
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<td>Supercell</td>
<td>Helsinki, Finland</td>
<td>Developer of mobile games. The company's mobile ga...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Krafton)</td>
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<td>3</td>
<td>NetSuite</td>
<td>San Mateo, CA</td>
<td>Developer of cloud business software suite designed...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Intuit)</td>
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<td>Bellevue, WA</td>
<td>Developer of software for managing business expenses...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (SAP)</td>
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<tr>
<td>5</td>
<td>Atlassian</td>
<td>Austin, TX</td>
<td>Provider of online collaboration services in the cloud...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Microsoft)</td>
</tr>
<tr>
<td>6</td>
<td>Anulé</td>
<td>Santa Clara, CA</td>
<td>Provider of network access services designed to reduce...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (SoftBank)</td>
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<tr>
<td>7</td>
<td>Buzzagent</td>
<td>Indianapolis, IN</td>
<td>Provider of on demand e-mail marketing software ser...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (IBM)</td>
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<tr>
<td>8</td>
<td>Trulia</td>
<td>San Francisco, CA</td>
<td>Provider of a real estate search engine. The company...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Zillow)</td>
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<tr>
<td>9</td>
<td>Docoto VR</td>
<td>Menlo Park, CA</td>
<td>Provider of 3D-based cloud unified communications...</td>
<td>Information Technology</td>
<td>Computer Hardware</td>
<td>Acquired/Merged (Google)</td>
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<tr>
<td>10</td>
<td>RingCentral/RING</td>
<td>Belmont, CA</td>
<td>Provider of engagement marketing software. The com...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (RingCentral)</td>
</tr>
<tr>
<td>11</td>
<td>Manoto</td>
<td>San Mateo, CA</td>
<td>Provider of engagement marketing software. The com...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (RingCentral)</td>
</tr>
<tr>
<td>12</td>
<td>Snap (Snapchat)</td>
<td>Los Angeles, CA</td>
<td>Developer of a mobile camera application created ...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Snap)</td>
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<tr>
<td>13</td>
<td>Elop</td>
<td>Tynsley, VA</td>
<td>Operator of an event management technology company...</td>
<td>Business Products and Services (B2B)</td>
<td>Commercial Services</td>
<td>Acquired/Merged (Salesforce)</td>
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<tr>
<td>14</td>
<td>OptinMonster</td>
<td>Santa Clara, CA</td>
<td>Provider of network visibility and data traffic manage...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Salesforce)</td>
</tr>
<tr>
<td>15</td>
<td>Barmerdale Networks (CUDA)</td>
<td>Atlanta, GA</td>
<td>Provider of online security products and services designed...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (CUDA)</td>
</tr>
<tr>
<td>16</td>
<td>Autolytic</td>
<td>Indianapolis, IN</td>
<td>Provider of mobile device security and enterprise-mo...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Datto)</td>
</tr>
<tr>
<td>17</td>
<td>Lynda.com</td>
<td>Carpinteria, CA</td>
<td>Provider of online learning courses. The company pl...</td>
<td>Information Technology</td>
<td>Services (Non-Financial)</td>
<td>Acquired/Merged (Cisco)</td>
</tr>
<tr>
<td>18</td>
<td>Kolbi</td>
<td>Irvine, CA</td>
<td>Developer of business process management and aut...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Salesforce)</td>
</tr>
<tr>
<td>19</td>
<td>Beaconstacx</td>
<td>San Bruno, CA</td>
<td>Provider of marketing software to design, execute an...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Salesforce)</td>
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<tr>
<td>20</td>
<td>ClassJasper</td>
<td>Santa Clara, CA</td>
<td>Developer of a cloud-based platform for internet of th...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Salesforce)</td>
</tr>
<tr>
<td>21</td>
<td>Clearwire</td>
<td>Chicago, IL</td>
<td>Developer of distributed storage software and applic...</td>
<td>Information Technology</td>
<td>Software</td>
<td>Acquired/Merged (Alcatel-Lucent)</td>
</tr>
</tbody>
</table>

Show 50 rows
From the Deals tab, we can clearly see what type of exit deal each company went through, when it occurred, and for how much.
You can click on a column to sort the values. Let's sort the companies to see who had the highest valuation at the time of exit. Click **Post Valuation**
One of the things we can't see right now is which investors held a stake in each company prior to their exit. Let's see if we can bring in some more information. Click Add Columns.
Click Raised to Date
How to Search for Exits like IPOs and Acquisitions

PitchBook Data

Click Sellers

![PitchBook Data Interface](image)

- Select sellers
- Click on sellers category

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Click **Service Providers (Sell-side)**
How to Search for Exits like IPOs and Acquisitions

PitchBook Data
The Raised to Date column shows how much capital each company raised through VC financing. The Sellers column shows all of the investors that sold their shares at the time of exit. And we can also see the Service Providers that assisted on the exit.
Next, let’s take a look at the Investors that exited. Click Investors.
The Investors tab will display a list of all the investors that backed each company from our search. However, our current view doesn’t allow us to see which companies each investor had exited.
Click Add Columns
Click Exits

How to Search for Exits like IPOs and Acquisitions

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Click **Exits** to sort the values in the column from largest to smallest.
The Exits column represents how many companies from our search that the investor has exited. Let’s take a look at the 73 exits from Google Ventures (GV).
Click 73
We can see all 73 exits that GV was involved in, along with the deal details. Now you know how to search for exits based on the company industry and deal type. You can even pivot the search to focus specifically on investors and their exits.
We hope this search has provided you with the information needed to run your own searches and utilize the platform more effectively.